

Bernard J. David

Current Board Memberships and Affiliations

- Partner, Energy Management International, Inc. Energy Management International, Inc. (“EMI”) is a global business development company whose purpose is to take the best of breed energy technology companies and bring them to countries/markets around the world.
- Director and Board Chairman, ReProduct, Inc., 2004-Present. A company whose objective is to eliminate waste by designing products so that their materials can be profitably harnessed again and again in the creation of new products.
- Senior Fellow, The Wharton School, Initiative for Global Environmental Leadership. IGEL brings together business leaders with professors at Wharton and other Schools at Penn (Arts and Sciences, Design, Engineering, Law, Medicine, and Veterinary Medicine) with a network of leading experts in relevant fields from around the world to discuss and research selected topics concerning business and the natural environment.
- Manager, Zallinger Family, LLC. Manager of this 1,500 piece artwork collection.

Previous Board Memberships and Affiliations

- Advisor, EnerTech Capital. The firm is focused on mid and growth-stage ventures that deploy innovative technologies and business models to address the global opportunity for cleaner, cheaper, more efficient energy. The firm manages three funds totaling \$380 million.
- Director, NEON, Inc. NEON, Inc. is an independent non-profit corporation created to manage large-scale ecological observing systems and experiments on behalf of the scientific community
- Trustee and Member of the Executive Committee, The H. John Heinz III Center for Science, Economics and the Environment, Washington, D.C., 2005-Present. A non-profit institution dedicated to improving the scientific and economic foundation for environmental policy through multi-sectoral collaboration among industry, government, academia, and environmental organizations.
- Director, Cosmos ID. Cosmos ID is solving challenging real-time data analysis needs in mission critical environments.
- Director, Tangent Energy Solutions, Inc. The company takes a holistic view of energy for its commercial and industrial clients to optimize energy load and cost.

- Trustee and Board Chairman, ErthNxt, Inc., Philadelphia, Pennsylvania, 2004-December 2009. (ErthNxt merged with the National Wildlife Federation in December 2009.) ErthNxt educates young people with a curriculum of scientifically-based environmental knowledge.
- Director and Member of the Finance Committee, The Stroud Water Research Center, Oxford, Pennsylvania, 2002-2008. A Center that seeks to advance the knowledge of freshwater ecosystems through interdisciplinary research into all aspects of streams, rivers and their watersheds.
- Director, Newforest Institute, Brooks, Maine, 2007-2008. An educational organization dedicated to restoring the mutually beneficial relationship between people and the land.
- Director and Board Chairman, officesupplies.com, Inc., 1999-2001. A company that provided office supplies to the small office market. Sold to Office Depot after achieving an annual run rate of over \$14 million.
- Director, Electron Direct, LLC, 2000-2001. A company organized to create a more efficient market for energy sales and delivery.
- Director and Board Chairman, Breakthrough Commerce, LLC, 1999-2001. A holding company that cultivated four start-up businesses. Officesupplies.com sold to Office Depot. MyMaison.com sold to Home Fashion Systems. Internet Shipping Group and Electron Direct didn't make it.
- Director, Fairville Friends School, late 1980s-early 1990s. A Quaker preschool in Fairville, Pennsylvania.
- Director, Innsandouts.com a.k.a. BedandBreakfast.com, 1996-sale to WorldRes, Inc. A company that has grown to become the leading online publisher in the B&B industry, with information on more than 27,000 bed & breakfasts and inns throughout the United States and internationally.
- Director and Board Chairman, General Information Services, Inc., 1982-1993. A company that moved data from hardcopy to computer media and one computer media to another. Sold most of the company to Pivar Computing Services, Inc.

Other Business and Educational Activities

- Private Investor, 1996-Present. Private investor, aligning my interests in sustainability with my investment approach.
- Chairman and CEO, Breakthrough Commerce, LLC, 1999-2001. A holding company which cultivated four start-up businesses. Officesupplies.com sold to Office Depot. MyMaison.com sold to Home Fashion Systems. Internet Shipping Group and Electron Direct didn't make it.
- Co-Founder, SaveSmart, Inc (Prio, Inc.), 1996-1998. Co-founded this marketing-oriented company that linked promotions electronically to the credit card payment system. Recruited partners/investors including American Express, Microsoft, Softbank, Intel, Hewlett Packard, AOL and Cendant. Company was sold to InfoSpace for \$1.2 billion.
- Co-organizer, SmartCash, Inc., 1993-1996. A consortium of banks, card associations and stakeholders brought together to create a new chip-based debit card system for low dollar value transactions. Consortium included MasterCard, Bank of America, Banc One, Citibank, Chemical, Chase, CoreStates, First Union, KeyCorp, NationsBank, PNC, Wachovia, and Wells Fargo. Politics between the banks and the card associations dominated the initiative and ultimately caused all participants to go their own way.
- Lecturer in Entrepreneurship and Venture Initiation, The Wharton School, The University of Pennsylvania, 1987-1993. Taught in the undergraduate, graduate and executive education programs for seven years, at least one course a semester.
- Author of multiple business books and trade publication articles, including *Milestone Planning for Successful Ventures* (with Zenas Block, NYU); *The Macintosh Shareware Emporium* (with Maria Langer); *Dvorak's Inside Track to the Mac* (with John C. Dvorak); and, *The Entrepreneurial PC*.
- Founder and CEO, General Information Services, Inc., 1982-1993. The company moved data from hardcopy to computer media and one computer media to another. Sold most all of the company to Pivar Computing Services, Inc. Clients included Citibank, Salomon Brothers, Bear Stearns, Merrill Lynch, CIA, DIA, Executive Office of the President of the United States, Joint Chiefs of Staff, Army, Navy, Air Force and Smith Kline. Ran for over a decade.

Education

B.A. in Political Science, The University of Pennsylvania, 1979

B.S. in Finance, The Wharton School of Finance & Commerce, The University of Pennsylvania, 1979

M.B.A. in Marketing, The Wharton School of Finance & Commerce, The University of Pennsylvania, 1982